



PEO EIS

Connecting the **Army**. Working for **Soldiers**.

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Program Executive Officer, PEO EIS
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eis.army.mil/events

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WHO WE ARE

U.S. ARMY



WE ARE the Army's trusted network and software acquisition professionals.

WE BELIEVE that the Soldier is the centerpiece of everything we do.

WE SUPPORT the Total Army and serve as a committed teammate.

WE ENSURE that the Army's networks, logistics, HR, finance, business systems and cyber defense support anything a **Soldier** and the **Army** need to do the job, every day.

WE GET Soldiers to the fight, support the fight and bring them home safe.

WE ARE PEO EIS.

Connecting the Army. Working for Soldiers.

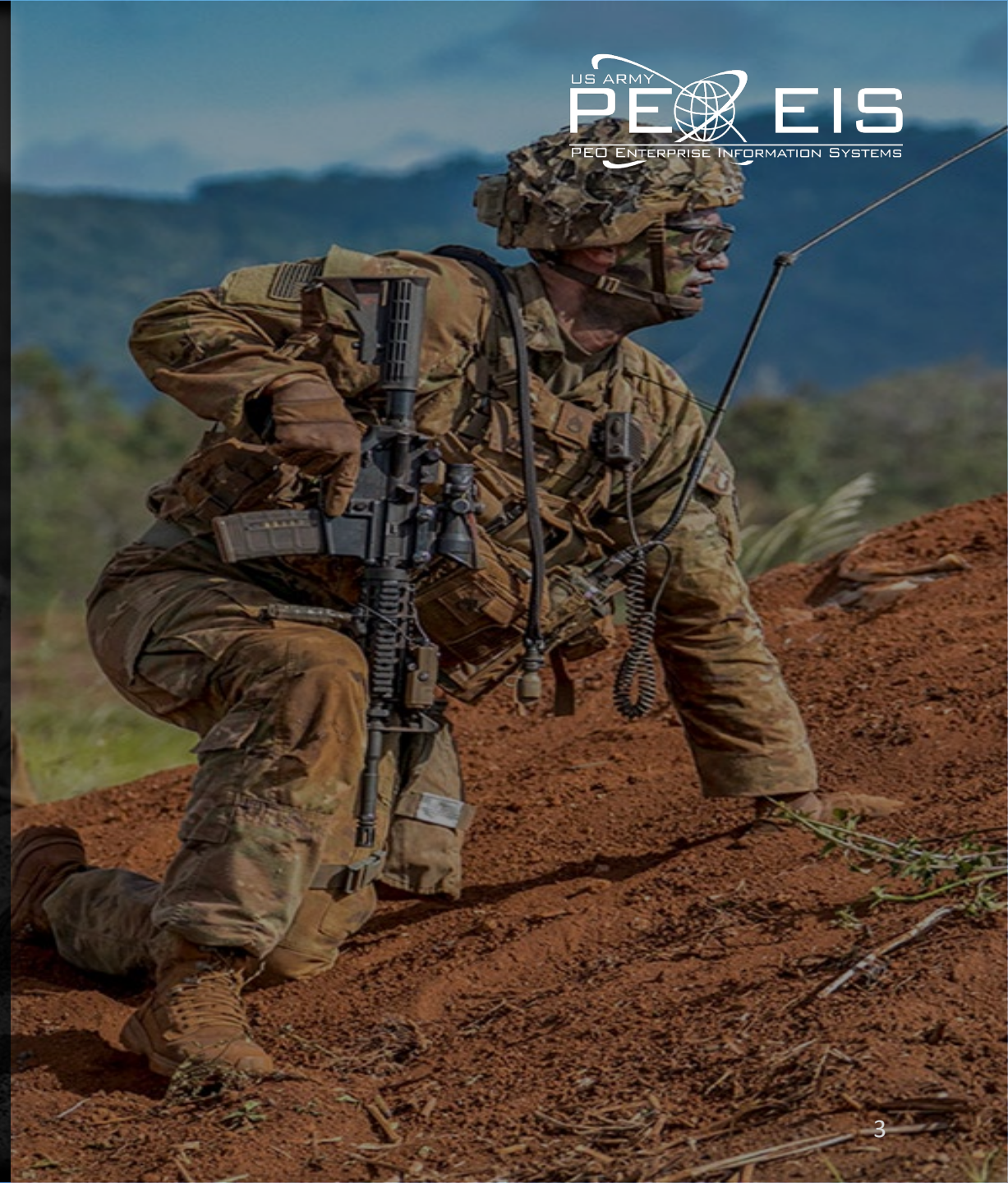


**WORKING FOR
SOLDIERS**

U.S. ARMY

From recruitment to retirement,
home station to foxhole, our
systems support Soldiers every
day around the world making
sure they're ready to

fight tonight.





U.S. ARMY

RECRUIT/BASIC TRAINING

- Personnel System:
- Recruit (Accessions)
 - Personnel File Established
- Training System:
- Weapons Qualifications
- Property System:
- Issue Uniform



DUTY STATION

- Personnel System:
- PCS
 - Reenlist
 - Promote
- Training System:
- Unit Training
 - Range/Weapons Qualification
 - Field Training Exercises
- Property System:
- Weapon Assigned
 - Vehicle Assigned with Annex
 - Rapid Fielding Initiative
- Logistics System:
- Supply
- Maintenance System:
- Maintain Equipment
- Global Force Management System:
- Assign MTO&E



ONGOING

- Pay System
- Finance System
- Enterprise Services AKO



DEPLOYMENT/REDEPLOYMENT

- Personnel System:
- Soldier Readiness
- Property System:
- Army Preposition Stock
 - Ammunition Issue Stock
 - Issue Equipment
- Logistics System:
- Track Equipment Logistical Support
 - Sustain Equipment
- Maintenance System:
- Maintain Equipment
- Global Force Management System:
- Task Organize
- Contracting System:
- Contingency Contracting

NETWORK



MISSION & VISION

U.S. ARMY



Mission

Rapidly deliver **integrated, innovative and cost-effective** systems and services for the Total Force, to globally connect the Army and provide a decisive information advantage to every Soldier.

Vision

Be the recognized leader in delivering **integrated and cost-effective** information systems and information technology solutions across the Department of Defense.



Program Executive Officer
Ms. Cherie A. Smith



Acting Deputy PEO
Mr. Brendan Burke



Chief of Staff
COL Matt Russell



Plans & Operations
Mr. Ken Wojcik



Acting Acquisition & Systems Management
Ms. Michelle Walker



Business Management
Mr. Michael McCaffery



Human Resources
Ms. Debra Lee



Acquisition Logistics & Property Management
Mr. Lawrence Silas



Cyber
Mr. Manish Patel



Assistant PEO - Business Mission Area
COL Ed Barker

BUSINESS MISSION AREA

PM AESIP Army Enterprise Systems Integration Program



COL Robert Mikesh
Project Manager



LTC Preston Hayward
Product Manager
Global Combat Support System - Army



Mr. Danny Mahan
Product Director
Aviation Logistics



Mr. Gabriel Saliba
Acting Product Manager
Logistics Modernization Program



Mr. James Alexander
Product Lead
Automated Movement & Identification Solutions



Mr. Ricky Daniels
Product Lead
Logistics Information Systems



Ms. Nancy Richardson
Product Lead
Army Enterprise Systems Integration Program Hub

PM GFEBs General Fund Enterprise Business System



COL Donald Burton
Project Manager



Ms. Heather Putman
Acting Product Director
GFEBs Development and Modernization



LTC Christine Youngquist
Acting Product Manager
GFEBs - Sensitive Activities



LTC Jim Lee
Product Manager
Army Training Information System



LTC Christopher Center
Product Manager
Army Contract Writing System



LTC Christine Youngquist
Product Manager
Acquisition Management Support Solutions

PM IPPS-A Integrated Personnel and Pay System - Army



COL James McNulty
Project Manager



LTC Laverne Amara
Product Manager
IPPS-A Increment II



Mr. Kevin Curry
Product Director
IPPS-A Increment II Sensitive Activities



Mr. Peter Travis
Product Director
Army Human Resource Systems



Mr. Tracy Ellis
Product Director
Medical Communications for Combat Casualty Care



Mr. Sajjan (Saj) George
Acting Product Lead
Reserve Component Automation Systems/Force Management System



Assistant PEO - Networks, Cyber & Services
Mr. Dan Joyce

ENTERPRISE INFORMATION ENVIRONMENT MISSION AREA

PM DCATS Defense Communications and Army Transmission Systems



COL Enrique Costas
Project Manager



LTC Anthony Whitfield
Product Manager
Wideband Enterprise Satellite Systems



LTC Howard Donaldson
Product Manager
Power Projection Enablers



Mr. Victor Hernandez
Product Manager
Installation Information Infrastructure Modernization Program



Mr. Patrick Barnett
Acting Product Lead
Land Mobile Radio



Mr. John Swart
Product Lead
Technology Applications Office

PM DCO Defensive Cyber Operations



COL Chad Harris
Project Manager



LTC Scott Helmore
Product Manager
Cyber Platforms and Systems



LTC Leilani Tydingco-Amarante
Product Manager
Cyber Analytics & Detection



Mr. Andrew Strand
Product Lead
Allied Information Technology

PD ES Enterprise Services



Mr. Thomas Neff
Project Director



Mr. Timothy Hale
Product Director
Acquisition, Logistics & Technology Enterprise Systems & Services



Mr. GW Burnside II
Acting Product Lead
Army Enterprise Staff Management System



Mr. Brent Thomas
Product Lead
Human Resource Solutions



Mr. Doug Haskin
Product Lead
Computer Hardware, Enterprise Software & Solutions



Mr. Palmer Mitchell
Product Lead
Enterprise Computing



Ms. Sarah Bearden
Product Lead
Enterprise Content Collaboration & Messaging



U.S. ARMY

Engaging with Industry



588

meetings in 12 months

- We're committed.
- During the last 12 months, PEO EIS senior leaders and program managers collectively had more than 588 one-on-one meetings with industry.
- Average 2+ meetings with industry DAILY.



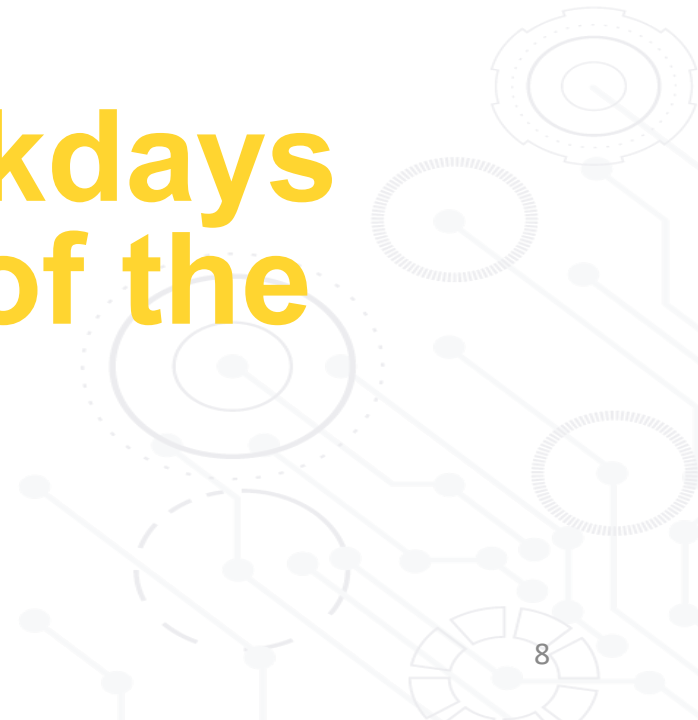
Engaging with Industry:
I'm ALL IN



168 = 21

**Hours spent
on industry
meetings**

**Workdays
out of the
year**





MY EXPECTATIONS

U.S. ARMY



- Come prepared
- Help us have the right people in the room
- Meeting with first-level principals is useful
- Making me smarter is the hallmark of a successful meeting
- Do what's right for the Army
- Tell the full truth
- Partner with PMs—joint meetings with senior stakeholders
- Be flexible
- Help us improve
- Provide metrics that demonstrate your value



Keeping our Promises



- Making smarter investments
- Post-Modern ERP strategy





The Last Year: Accomplishments



De-Customizing: Leveraging COTS Solutions

Cloud Pilots

IPPS-A Limited User Test & Mobile App

Accessions Information Environment

Army Leader Dashboard

Forge

OTAs

Expanded Defensive Cyber Operations

Restructured Networks Under one PMO

Post-Modern ERPs

Breaking Monopolies

IT Modernization

Allied Partnerships

CIO/G6 Programmatic and Functional Management Partnership

1st Network Requirements Document



OTAs: Good, Not Evil



“It’s unwise to pay too much, but it’s also ***unwise to pay too little***. When you pay too much you lose a little money, that is all. When you pay too little, you sometimes lose everything, because the thing you bought was incapable of doing the thing it was bought to do. The common law of business balance prohibits paying a little and getting a lot—it can’t be done.”

- John Ruskin (1819-1900)



PEO EIS FY18 CONTRACTS: *Spending and Awards*



**\$1.9 billion
Prime Contract
Spending**

**33%
Small
Business**

\$1.6 billion in FY17

Significant Contract Awards

- Information Technology Enterprise Solutions-3 Services (ITES-3S): **\$12.1 billion** ceiling
- Human Resources Solutions: **\$7.6 billion**
- Life-saving capabilities for first responders world-wide: **\$532 million**
- Network improvements for global communications: **\$404 million**



PEO EIS FY18 CONTRACTS:

256 Vendors, Top 5 Contracting Offices and Top 5 NAICS



FY18 Vendors*

- CACI-ISS
- Carahsoft
- DRS
- Harris
- IBM
- INSAP
- LMI
- Motorola
- MPRI
- Northrop Grumman Information Technology

**Ordered alphabetically*

FY18 Contracting Offices*

- Army Contracting Command - Aberdeen Proving Ground
- Field Directorate Office - Fort Eustis
- Army Contracting Command - New Jersey
- Army Contracting Command - Redstone Arsenal
- Army Contracting Command - Rock Island

**Ordered alphabetically*

FY18 NAICS

- **518210** (data processing, hosting and related services)
- **541519** (other computer related services)
- **334111** (electronic computer manufacturing)
- **511210** (software publishers)
- **541612** (human resources consulting services)

Procurement forecast updated monthly on eis.army.mil



FUTURE

U.S. ARMY



- Partnering with Army Materiel Command
- Army Shared Service Center
- Data-Data-Data
- ERP integration
- Network modernization
- Defensive Cyber initiatives
- Cloud initiatives
- Change our mindset





**WE WANT
YOU!**


THANK YOU





The Army relies on **PEO EIS**


Connecting the Army. Working for Soldiers.

Download these slides at eis.army.mil/events

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